

Caleb Dustin Hunking School - Haverhill, MA  
Proposals for CM at Risk Services

	<b>Bond Brothers</b>	<b>Gilbane Building Company</b>	<b>Shawmut Design &amp; Construction</b>	<b>Walsh Brothers</b>
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**General Information**

<b>RFP Response Form Signature</b>	Francis X. Hayes, Executive Vice President	Michael Kennedy, Vice President	Ron Simoneau, Vice President	Richard C. Walsh, President and CEO
<b>Contact Person -- Name, Email, Phone Number</b>	Francis X. Hayes - fhayes@bondbrothers.com (617) 389-6275	Mark Abdella - mabdella@gilbaneco.com (617) 478-3303	Ron Simoneau - rsimoneau@shawmut.com (617) 622-7000	Ken White - kwhite@walshbrothers.com (617) 878-4820

**Management Personnel**

<b>Management Personnel</b>	<p><b>Project Executive</b> - Frank Hayes  <b>Senior Project Manager</b> - Mike Dumaresq  <b>Asst. Project Manager</b> - Dave Capaldo  <b>Director of Estimating &amp; Precon.</b> - Greg Williamson  <b>Senior Estimator</b> - Maxine Grant  <b>Lead Superintendent</b> - Lenny Dumont  <b>Asst. Superintendent</b> - Ryan Dirico  <b>BIM Engineer</b> - Olivia Gardner</p>	<p><b>Project Executive</b> - Andrew Prochniak  <b>Senior Project Manager</b> - Chad Weathers  <b>Procurement</b> - Paul Ruggieri  <b>Estimating Executive</b> - Joe McCoy  <b>Superintendent</b> - James Lanza  <b>Superintendent</b> - Tim Lunt  <b>Scheduler</b> - Colin Thrift  <b>BIM Manager</b> - Christopher DeTore  <b>MEP Manager</b> - J. Brock Graham</p>	<p><b>Project Executive</b> - Tim Hurdelbrink  <b>Senior Project Manager</b> - Bob Joubert  <b>Asst. Project Manager</b> - TBD  <b>Chief Estimator</b> - Mark McConnell  <b>Senior Estimator</b> - Sam Hanna  <b>Lead Superintendent</b> - John Hartshorn  <b>Scheduler</b> - John Hartshorn  <b>BIM/MEP Manager</b> - Tim Grant</p>	<p><b>Project Executive</b> - Michael Mallett  <b>Senior Project Manager</b> - Ryan Desmarais  <b>Asst. Project Manager</b> - Kyle Pierro  <b>Chief Estimator</b> - Nelson Dupuis  <b>Senior Estimator</b> - Maziar Hashemi  <b>Lead Superintendent</b> - Jim Guiry  <b>Asst. Superintendent</b> - Andrew Affronti  <b>MEP/FP Coordination</b> - Daniel Sullivan  <b>Scheduler</b> - Carmine Pierro  <b>BIM Manager</b> - Michelle Allaire Schreib</p>
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<b>Similar Project Experience</b>	Galvin Middle School Wakefield, MA (CM, 180K SF, \$74.6M)	Worcester North HS Worcester, MA (CM, 234K SF, \$50M)	Wayland HS Wayland, MA (CM, 195K SF Add/Reno, \$58M)	Marsh Hall Salem State U. Salem, MA (CM, 163K SF, \$46M)
	Fitchburg State U. Condike Science Center Fitchburg, MA (CM, 55K SF, \$45M)	Hoosac Valley MS & HS Adams-Cheshire Reg. (CM, 173K SF Reno, \$34M)	Uxbridge HS Uxbridge, MA (CM, 123K SF, \$38M)	Stokes Hall Boston College Chestnut Hill, MA (CM, 160K SF, \$61M)
	Bridgewater State U. George A. Weygand Res. Bridgewater, MA (CM, 159K SF, \$50M)	Malden HS Malden, MA (CM, 448K SF Reno, \$55M)	Fariborz Maseeh Hall MIT - Building W-1 Cambridge, MA (CM, 185K SF, \$65M)	Crimson Hall Res. Bridgewater State U. Bridgewater, MA (CM, 132K SF, \$33M)

**Technical Proposal Evaluation Criteria** Rating System: Not Advantageous= NA; Advantageous = A; Highly Advantageous = HA

Experience with CM at Risk	<b>HA</b>	<b>HA</b>	<b>HA</b>	<b>HA</b>
Experience with Public Projects	<b>HA</b>	<b>HA</b>	<b>HA</b>	<b>HA</b>
Experience with K-12 Projects	<b>A</b>	<b>HA</b>	<b>HA</b>	<b>A</b>
Projects Over \$40 M (in MA)	<b>HA</b>	<b>HA</b>	<b>HA</b>	<b>HA</b>



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Project Team Members:	A	A-->HA	HA	HA
PM	A	A-->HA	HA	A-->HA
Super	A	HA	HA	HA
PX	HA	A	HA	HA
Estimator	HA	A	HA	HA
Detailed Project Approach during the Pre-Construction phase. Identifying challenges and proposed solutions.	A	A	A	A
Construction Management Plan indicating approach to control cost, schedule, quality, documents and claims.	A	A	A-->HA	A
Identification of the Project and Phasing Challenges addressing safety of staff and students, access for trades and materials.	HA	A	HA	A
Detailed Building Information Modeling Plan for the Project describing the firm's proposed approach to BIM.	HA	A-->HA	A-->HA	A-->HA
Detailed Project Logistics Plan identifying the challenges faced, and proposed solutions the CM will look to execute.	A	A	HA	A
Effective Value Engineering and Quality Control Programs	A	A	A	A
Maintained Construction Progress Schedules	A	A	A	A
Controlled and reduced Change Order costs	A	A	A	A
Effective Project Safety Programs	MOD: 0.78	MOD: 0.53	MOD: 0.78	MOD: 0.85
Excellent coordination and management of Trade Contractors/Subcontractors	A	A	A	A
Cooperation and coordination with the owner	A	A	A	A

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Minimizing of claims and disputes	A	A	A	A
Demonstrates understanding of, and/or direct experience with off-site construction.	A	A	A-->HA	NA-->A
<b>Overall Technical Proposal</b> Rating System: Not Advantageous= NA; Advantageous = A; Highly Advantageous = HA Ranking: 1 – 4				
Overall Technical Evaluation	A-->HA	A	HA	A-->HA
Overall Technical Ranking	3	4	1	2
<b>Price Proposal</b> Rating System: Not Advantageous= NA; Advantageous = A; Highly Advantageous = HA				
Preconstruction Fee - Schematic Design	A	A	A	A
Preconstruction Fee - Remaining Phases	NA	A	A	A-->HA
CM Overhead and Profit	A-->HA	A	A	A
CM General Conditions	NA-->A	A	A	NA-->A
<b>Overall Price Proposal</b> Rating System: Not Advantageous= NA; Advantageous = A; Highly Advantageous = HA Ranking: 1 – 4				
Overall Price Proposal Evaluation	NA-->A	A-->HA	A-->HA	NA-->A
Overall Price Proposal Ranking	4	1	2	3
<b>Overall Proposal</b> Ranking: 1 – 4				
Overall Ranking Final	3	4	1	2