

City of Haverhill
Revenue Report
Period Ending 12/31/25

Year to Year Comparison

Revenue Source	12/31/2023	12/31/2024	12/31/2025	FY 25 to 26 % Change	FY 25 to 26 \$ Change	FY 24-26 Trendline
Real Estate & Pers Property	\$ 59,236,018	\$ 61,577,833	\$ 65,986,796	7.16% ↑	\$ 4,408,963	
Motor Vehcile Excise	\$ 1,419,402	\$ 1,513,392	\$ 1,351,495	-10.70% ↓	\$ (161,897)	
Meals Excise	\$ 653,664	\$ 656,596	\$ 655,953	-0.10% ↓	\$ (643)	
Hotel/ Room Excise	\$ 202,386	\$ 198,128	\$ 201,655	1.78% ↑	\$ 3,527	
Boat & Other Excise	\$ 7,838	\$ 5,492	\$ 6,171	12.36% ↑	\$ 679	
Cannabis Excise	\$ 567,650	\$ 582,077	\$ 640,705	10.07% ↑	\$ 58,628	
Waste Disposal Facility Program	\$ 1,451,553	\$ 1,085,383	\$ 1,493,671	37.62% ↑	\$ 408,288	
PILOT	\$ 21,525	\$ 243,793	\$ 30,764	-87.38% ↓	\$ (213,029)	
Penalties & Interest	\$ 382,078	\$ 290,904	\$ 320,955	10.33% ↑	\$ 30,051	
Fees	\$ 404,760	\$ 451,491	\$ 472,190	4.58% ↑	\$ 20,699	
Rentals	\$ 127,111	\$ 100,551	\$ 103,088	2.52% ↑	\$ 2,537	
Departmental Revenue	\$ 473,392	\$ 474,515	\$ 276,958	-41.63% ↓	\$ (197,557)	
License & Permits	\$ 1,659,761	\$ 1,661,686	\$ 1,436,629	-13.54% ↓	\$ (225,057)	
Fines & Forefits	\$ 398,568	\$ 288,564	\$ 316,965	9.84% ↑	\$ 28,401	
Investments	\$ 1,115,344	\$ 1,591,556	\$ 1,620,755	1.83% ↑	\$ 29,199	
Medicaid Reimbursement	\$ 464,116	\$ 253,345	\$ 271,389	7.12% ↑	\$ 18,044	
*Misc Revenue	\$ 102,652	\$ 87,446	\$ 10,833	-87.61% ↓	\$ (76,613)	
Comm of MA Cherry Sheet	\$ 48,284,877	\$ 50,691,887	\$ 54,100,773	6.72% ↑	\$ 3,408,886	
Wastewater Enterprise Fund	\$ 7,683,135	\$ 8,698,581	\$ 8,541,013	-1.81% ↓	\$ (157,568)	
Water Enterprise Fund	\$ 6,444,419	\$ 7,569,485	\$ 8,361,520	10.46% ↑	\$ 792,035	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,312,779	\$ 5,300,000	\$ 6,250,867	17.94% ↑	\$ 950,867	
Total	\$ 137,413,028	\$ 143,322,705	\$ 152,451,145	6.37% ↑	\$ 9,128,440	
Total without Enterprise Funds	\$ 123,285,474	\$ 127,054,639	\$ 135,548,612	6.69% ↑	\$ 8,493,973	
			6.69%			

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Collections as a Percent of Budget

Revenue Source	FY 26 Estimated Revenue	FY 26 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 140,323,000	\$ 65,986,796	\$ (74,336,204)	50%	 47.0%
Motor Vehcile Excise	\$ 8,391,880	\$ 1,351,495	\$ (7,040,385)	25%	 16.1%
Meals Excise	\$ 1,259,948	\$ 655,953	\$ (603,995)	50%	 52.1%
Hotel / Room Excise	\$ 309,000	\$ 201,655	\$ (107,345)	50%	 65.3%
Boat & Other Excise	\$ 9,476	\$ 6,171	\$ (3,305)	50%	 65.1%
Cannabis Excise	\$ 1,133,040	\$ 640,705	\$ (492,335)	50%	 56.5%
Waste Disposal Facility Program	\$ 2,740,175	\$ 1,493,671	\$ (1,246,504)	50%	 54.5%
PILOT	\$ 274,189	\$ 30,764	\$ (243,425)	25%	 11.2%
Penalties & Interest	\$ 742,361	\$ 320,955	\$ (421,407)	50%	 43.2%
Fees	\$ 962,671	\$ 472,190	\$ (490,481)	50%	 49.1%
Rentals	\$ 198,450	\$ 103,088	\$ (95,362)	50%	 51.9%
Departmental Revenue	\$ 658,253	\$ 276,958	\$ (381,295)	50%	 42.1%
License & Permits	\$ 2,522,301	\$ 1,436,629	\$ (1,085,672)	50%	 57.0%
Fines & Forefits	\$ 628,275	\$ 316,965	\$ (311,310)	50%	 50.5%
Investments	\$ 1,976,990	\$ 1,620,755	\$ (356,235)	50%	 82.0%
Medicaid Reimbursement	\$ 735,000	\$ 271,389	\$ (463,611)	50%	 36.9%
*Misc Revenue		\$ 10,833	\$ 10,833	50%	100.0%
Comm of MA Cherry Sheet	\$ 108,005,748	\$ 54,100,773	\$ (53,904,975)	50%	 50.1%
Wastewater Enterprise Fund	\$ 16,809,453	\$ 8,541,013	\$ (8,268,440)	50%	 50.8%
Water Enterprise Fund	\$ 14,146,881	\$ 8,361,520	\$ (5,785,361)	50%	 59.1%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,250,867	\$ 6,250,867	\$ -	0%	 100.0%
Total	\$ 308,077,958	\$ 152,451,145	\$ (155,626,813)	48%	 49.5%
<i>Estimated General Fund Revenue</i>	<i>\$ 277,121,624</i>	<i>\$ 135,548,612</i>	<i>\$ (141,573,012)</i>	<i>48%</i>	 <i>48.9%</i>
<i>Estimated Local Receipts</i>	<i>\$ 22,542,009</i>	<i>\$ 9,210,176</i>	<i>\$ (13,331,833)</i>	<i>40%</i>	 <i>40.9%</i>