

City of Haverhill
Revenue Report
Period Ending 9/30/25

Year to Year Comparison

Revenue Source	9/30/2023	9/30/2024	9/30/2025	FY 25 to 26 % Change	FY 25 to 26 \$ Change	FY 24-26 Trendline
Real Estate & Pers Property	\$ 30,949,588	\$ 32,327,512	\$ 35,129,482	8.67% ↑	\$ 2,801,970	
Motor Vehcile Excise	\$ 886,082	\$ 1,041,067	\$ 866,700	-16.75% ↓	\$ (174,367)	
Meals Excise	\$ 329,591	\$ 342,160	\$ 332,983	-2.68% ↓	\$ (9,177)	
Hotel/ Room Excise	\$ 95,288	\$ 94,694	\$ 100,560	6.19% ↑	\$ 5,866	
Boat & Other Excise	\$ 1,932	\$ 458	\$ 1,227	167.81% ↑	\$ 769	
Cannabis Excise	\$ 278,220	\$ 308,446	\$ 340,227	10.30% ↑	\$ 31,781	
Waste Disposal Facility Program	\$ 755,037	\$ 549,491	\$ 515,941	-6.11% ↓	\$ (33,550)	
PILOT	\$ 18,917	\$ 243,793	\$ 20,558	-91.57% ↓	\$ (223,235)	
Penalties & Interest	\$ 225,297	\$ 160,725	\$ 233,395	45.21% ↑	\$ 72,670	
Fees	\$ 205,971	\$ 254,590	\$ 279,728	9.87% ↑	\$ 25,138	
Rentals	\$ 68,172	\$ 40,041	\$ 34,148	-14.72% ↓	\$ (5,893)	
Departmental Revenue	\$ 235,026	\$ 355,447	\$ 308,293	-13.27% ↓	\$ (47,155)	
License & Permits	\$ 504,056	\$ 842,059	\$ 479,619	-43.04% ↓	\$ (362,440)	
Fines & Forefits	\$ 231,169	\$ 145,596	\$ 194,038	33.27% ↑	\$ 48,442	
Investments	\$ 496,792	\$ 677,055	\$ 1,113,448	64.45% ↑	\$ 436,393	
Medicaid Reimbursement	\$ 243,063			→	\$ -	
*Misc Revenue	\$ 65,726	\$ 66,985	\$ 7,685	-88.53% ↓	\$ (59,300)	
Comm of MA Cherry Sheet	\$ 24,153,151	\$ 24,847,178	\$ 26,496,177	6.64% ↑	\$ 1,648,999	
Wastewater Enterprise Fund	\$ 4,029,768	\$ 4,427,452	\$ 4,192,169	-5.31% ↓	\$ (235,283)	
Water Enterprise Fund	\$ 3,169,107	\$ 3,639,770	\$ 4,054,052	11.38% ↑	\$ 414,282	
Other GF Rev - Trnsf From Sp Rev & Free Cash				→	\$ -	
Total	\$ 66,941,953	\$ 70,364,519	\$ 74,700,429	6.16% ↑	\$ 4,335,910	
Total without Enterprise Funds	\$ 59,743,078	\$ 62,297,297	\$ 66,454,207	6.67% ↑	\$ 4,156,910	
			6.67%			

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Collections as a Percent of Budget

Revenue Source	FY 26 Estimated Revenue	FY 26 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 140,323,000	\$ 35,129,482	\$ (105,193,518)	25%	 25.0%
Motor Vehcile Excise	\$ 8,391,880	\$ 866,700	\$ (7,525,180)	8%	 10.3%
Meals Excise	\$ 1,259,948	\$ 332,983	\$ (926,965)	25%	 26.4%
Hotel / Room Excise	\$ 309,000	\$ 100,560	\$ (208,440)	25%	 32.5%
Boat & Other Excise	\$ 9,476	\$ 1,227	\$ (8,249)	10%	 12.9%
Cannabis Excise	\$ 1,133,040	\$ 340,227	\$ (792,813)	25%	 30.0%
Waste Disposal Facility Program	\$ 2,740,175	\$ 515,941	\$ (2,224,234)	25%	 18.8%
PILOT	\$ 274,189	\$ 20,558	\$ (253,631)	0%	 7.5%
Penalties & Interest	\$ 742,361	\$ 233,395	\$ (508,966)	25%	 31.4%
Fees	\$ 962,671	\$ 279,728	\$ (682,943)	25%	 29.1%
Rentals	\$ 198,450	\$ 34,148	\$ (164,302)	25%	 17.2%
Departmental Revenue	\$ 658,253	\$ 308,293	\$ (349,961)	25%	 46.8%
License & Permits	\$ 2,522,301	\$ 479,619	\$ (2,042,682)	25%	 19.0%
Fines & Forefits	\$ 628,275	\$ 194,038	\$ (434,237)	25%	 30.9%
Investments	\$ 1,976,990	\$ 1,113,448	\$ (863,542)	25%	 56.3%
Medicaid Reimbursement	\$ 735,000	\$ -	\$ (735,000)	0%	 0.0%
*Misc Revenue		\$ 7,685	\$ 7,685	25%	100.0%
Comm of MA Cherry Sheet	\$ 108,005,748	\$ 26,496,177	\$ (81,509,571)	25%	 24.5%
Wastewater Enterprise Fund	\$ 16,809,453	\$ 4,192,169	\$ (12,617,284)	25%	 24.9%
Water Enterprise Fund	\$ 14,146,881	\$ 4,054,052	\$ (10,092,829)	25%	 28.7%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,250,867	\$ -	\$ (6,250,867)	0%	 0.0%
Total	\$ 308,077,958	\$ 74,700,429	\$ (233,377,529)	24%	 24.2%
<i>Estimated General Fund Revenue</i>	<i>\$ 277,121,624</i>	<i>\$ 66,454,207</i>	<i>\$ (210,667,417)</i>	<i>24%</i>	 <i>24.0%</i>
<i>Estimated Local Receipts</i>	<i>\$ 22,542,009</i>	<i>\$ 4,828,548</i>	<i>\$ (17,713,461)</i>	<i>18%</i>	 <i>21.4%</i>