

City of Haverhill
Revenue Report
Period Ending 10/31/25

Year to Year Comparison

Revenue Source	10/31/2023	10/31/2024	10/31/2025	FY 25 to 26 % Change	FY 25 to 26 \$ Change	FY 24-26 Trendline
Real Estate & Pers Property	\$ 54,965,835	\$ 57,124,119	\$ 60,986,351	6.76% ↑	\$ 3,862,232	
Motor Vehcile Excise	\$ 1,088,423	\$ 1,326,300	\$ 1,127,662	-14.98% ↓	\$ (198,638)	
Meals Excise	\$ 329,591	\$ 342,160	\$ 332,983	-2.68% ↓	\$ (9,177)	
Hotel/ Room Excise	\$ 95,288	\$ 94,694	\$ 100,600	6.24% ↑	\$ 5,906	
Boat & Other Excise	\$ 3,960	\$ 3,614	\$ 3,723	3.00% ↑	\$ 109	
Cannabis Excise	\$ 278,219	\$ 308,446	\$ 340,227	10.30% ↑	\$ 31,781	
Waste Disposal Facility Program	\$ 959,308	\$ 771,076	\$ 987,171	28.03% ↑	\$ 216,095	
PILOT	\$ 18,917	\$ 243,793	\$ 26,459	-89.15% ↓	\$ (217,334)	
Penalties & Interest	\$ 293,496	\$ 212,585	\$ 264,673	24.50% ↑	\$ 52,088	
Fees	\$ 270,366	\$ 330,701	\$ 360,306	8.95% ↑	\$ 29,605	
Rentals	\$ 121,746	\$ 95,135	\$ 43,606	-54.16% ↓	\$ (51,529)	
Departmental Revenue	\$ 369,713	\$ 392,240	\$ 135,224	-65.53% ↓	\$ (257,016)	
License & Permits	\$ 752,842	\$ 1,225,971	\$ 941,761	-23.18% ↓	\$ (284,210)	
Fines & Forefits	\$ 262,318	\$ 186,675	\$ 242,407	29.86% ↑	\$ 55,732	
Investments	\$ 707,015	\$ 988,766	\$ 1,607,009	62.53% ↑	\$ 618,243	
Medicaid Reimbursement	\$ 243,062	\$ 261,977	\$ 280,506	7.07% ↑	\$ 18,529	
*Misc Revenue	\$ 69,781	\$ 73,376	\$ 7,886	-89.25% ↓	\$ (65,490)	
Comm of MA Cherry Sheet	\$ 32,220,435	\$ 33,952,572	\$ 35,460,915	4.44% ↑	\$ 1,508,343	
Wastewater Enterprise Fund	\$ 4,363,459	\$ 4,849,599	\$ 4,724,841	-2.57% ↓	\$ (124,758)	
Water Enterprise Fund	\$ 3,547,104	\$ 3,952,893	\$ 4,448,993	12.55% ↑	\$ 496,100	
Other GF Rev - Trnsf From Sp Rev & Free Cash				→	\$ -	
Total	\$ 100,960,878	\$ 106,736,692	\$ 112,423,303	5.33% ↑	\$ 5,686,611	
Total without Enterprise Funds	\$ 93,050,315	\$ 97,934,200	\$ 103,249,468	5.43% ↑	\$ 5,315,268	
			5.43%			

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Collections as a Percent of Budget

Revenue Source	FY 26 Estimated Revenue	FY 26 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 140,323,000	\$ 60,986,351	\$ (79,336,649)	25%	 43.5%
Motor Vehcile Excise	\$ 8,391,880	\$ 1,127,662	\$ (7,264,218)	17%	 13.4%
Meals Excise	\$ 1,259,948	\$ 332,983	\$ (926,965)	25%	 26.4%
Hotel / Room Excise	\$ 309,000	\$ 100,600	\$ (208,400)	25%	 32.6%
Boat & Other Excise	\$ 9,476	\$ 3,723	\$ (5,753)	33%	 39.3%
Cannabis Excise	\$ 1,133,040	\$ 340,227	\$ (792,813)	25%	 30.0%
Waste Disposal Facility Program	\$ 2,740,175	\$ 987,171	\$ (1,753,004)	33%	 36.0%
PILOT	\$ 274,189	\$ 26,459	\$ (247,730)	8%	 9.6%
Penalties & Interest	\$ 742,361	\$ 264,673	\$ (477,688)	33%	 35.7%
Fees	\$ 962,671	\$ 360,306	\$ (602,365)	33%	 37.4%
Rentals	\$ 198,450	\$ 43,606	\$ (154,844)	33%	 22.0%
Departmental Revenue	\$ 658,253	\$ 135,224	\$ (523,029)	33%	 20.5%
License & Permits	\$ 2,522,301	\$ 941,761	\$ (1,580,540)	33%	 37.3%
Fines & Forefits	\$ 628,275	\$ 242,407	\$ (385,868)	33%	 38.6%
Investments	\$ 1,976,990	\$ 1,607,009	\$ (369,981)	33%	 81.3%
Medicaid Reimbursement	\$ 735,000	\$ 280,506	\$ (454,494)	33%	 38.2%
*Misc Revenue		\$ 7,886	\$ 7,886	33%	100.0%
Comm of MA Cherry Sheet	\$ 108,005,748	\$ 35,460,915	\$ (72,544,833)	33%	 32.8%
Wastewater Enterprise Fund	\$ 16,809,453	\$ 4,724,841	\$ (12,084,612)	33%	 28.1%
Water Enterprise Fund	\$ 14,146,881	\$ 4,448,993	\$ (9,697,888)	33%	 31.4%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,250,867	\$ -	\$ (6,250,867)	0%	 0.0%
Total	\$ 308,077,958	\$ 112,423,303	\$ (195,654,655)	28%	 36.5%
<i>Estimated General Fund Revenue</i>	<i>\$ 277,121,624</i>	<i>\$ 103,249,468</i>	<i>\$ (173,872,156)</i>	<i>28%</i>	 <i>37.3%</i>
<i>Estimated Local Receipts</i>	<i>\$ 22,542,009</i>	<i>\$ 6,802,203</i>	<i>\$ (15,739,806)</i>	<i>26%</i>	 <i>30.2%</i>