

City of Haverhill
Revenue Report
Period Ending 5/31/25

Year to Year Comparison

Revenue Source	5/31/2023	5/31/2024	5/31/2025	FY 24 to 25 % Change	FY 24 to 25 \$ Change	FY 23-25 Trendline
Real Estate & Pers Property	\$ 118,250,540	\$ 121,568,206	\$ 131,667,574	8.31% ↑	\$ 10,099,368	
Motor Vehcile Excise	\$ 7,381,544	\$ 7,804,979	\$ 8,747,972	12.08% ↑	\$ 942,993	
Meals Excise	\$ 963,489	\$ 953,481	\$ 988,106	3.63% ↑	\$ 34,625	
Hotel/ Room Excise	\$ 284,234	\$ 259,001	\$ 255,225	-1.46% ↓	\$ (3,776)	
Boat & Other Excise	\$ 8,913	\$ 10,825	\$ 7,719	-28.69% ↓	\$ (3,106)	
Cannabis Excise	\$ 831,554	\$ 867,603	\$ 883,629	1.85% ↑	\$ 16,026	
Waste Disposal Facility Program	\$ 2,490,023	\$ 2,793,918	\$ 2,856,415	2.24% ↑	\$ 62,497	
PILOT	\$ 16,348	\$ 156,633	\$ 35,798	-77.15% ↓	\$ (120,835)	
Penalties & Interest	\$ 552,782	\$ 759,734	\$ 660,127	-13.11% ↓	\$ (99,607)	
Fees	\$ 875,172	\$ 946,739	\$ 1,050,306	10.94% ↑	\$ 103,567	
Rentals	\$ 188,856	\$ 222,376	\$ 152,964	-31.21% ↓	\$ (69,412)	
Departmental Revenue	\$ 608,256	\$ 751,093	\$ 580,614	-22.70% ↓	\$ (170,479)	
License & Permits	\$ 2,768,597	\$ 2,608,605	\$ 2,809,627	7.71% ↑	\$ 201,022	
Fines & Forefits	\$ 752,715	\$ 693,894	\$ 603,454	-13.03% ↓	\$ (90,440)	
Investments	\$ 977,466	\$ 2,744,530	\$ 2,699,353	-1.65% ↓	\$ (45,177)	
Medicaid Reimbursement	\$ 543,615	\$ 805,004	\$ 635,002	-21.12% ↓	\$ (170,002)	
*Misc Revenue	\$ 157,570	\$ 87,842	\$ 235,780	168.41% ↑	\$ 147,938	
Comm of MA Cherry Sheet	\$ 80,231,453	\$ 80,358,800	\$ 85,185,277	6.01% ↑	\$ 4,826,477	
Wastewater Enterprise Fund	\$ 13,227,405	\$ 13,590,800	\$ 14,871,239	9.42% ↑	\$ 1,280,439	
Water Enterprise Fund	\$ 9,995,018	\$ 11,109,509	\$ 12,858,814	15.75% ↑	\$ 1,749,305	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,208,915	\$ 872,801	\$ 6,290,257	620.70% ↑	\$ 5,417,456	
Total	\$ 242,314,465	\$ 249,966,373	\$ 274,075,253	9.64% ↑	\$ 24,108,880	
Total without Enterprise Funds	\$ 219,092,042	\$ 225,266,064	\$ 246,345,200	9.36% ↑	\$ 21,079,136	
			9.36%			

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Collections as a Percent of Budget

Revenue Source	FY 25 Estimated Revenue	FY 25 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 132,886,756	\$ 131,667,574	\$ (1,219,182)	100%	 99.1%
Motor Vehcile Excise	\$ 8,108,097	\$ 8,747,972	\$ 639,875	100%	 107.9%
Meals Excise	\$ 1,199,950	\$ 988,106	\$ (211,844)	75%	 82.3%
Hotel/ Room Excise	\$ 300,000	\$ 255,225	\$ (44,775)	75%	 85.1%
Boat & Other Excise	\$ 9,200	\$ 7,719	\$ (1,481)	75%	 83.9%
Cannabis Excise	\$ 1,089,462	\$ 883,629	\$ (205,833)	75%	 81.1%
Waste Disposal Facility Program	\$ 2,660,364	\$ 2,856,415	\$ 196,051	92%	 107.4%
PILOT	\$ 274,189	\$ 35,798	\$ (238,391)	100%	 13.1%
Penalties & Interest	\$ 730,115	\$ 660,127	\$ (69,988)	92%	 90.4%
Fees	\$ 911,940	\$ 1,050,306	\$ 138,366	92%	 115.2%
Rentals	\$ 189,000	\$ 152,964	\$ (36,036)	92%	 80.9%
Departmental Revenue	\$ 651,200	\$ 580,614	\$ (70,586)	92%	 89.2%
License & Permits	\$ 2,374,375	\$ 2,809,627	\$ 435,252	92%	 118.3%
Fines & Forefits	\$ 700,000	\$ 603,454	\$ (96,546)	92%	 86.2%
Investments	\$ 800,000	\$ 2,699,353	\$ 1,899,353	92%	 337.4%
Medicaid Reimbursement	\$ 700,000	\$ 635,002	\$ (64,998)	92%	 90.7%
*Misc Revenue		\$ 235,780	\$ 235,780	100%	100.0%
Comm of MA Cherry Sheet	\$ 101,967,266	\$ 85,185,277	\$ (16,781,989)	92%	 83.5%
Wastewater Enterprise Fund	\$ 16,198,734	\$ 14,871,239	\$ (1,327,495)	92%	 91.8%
Water Enterprise Fund	\$ 14,343,546	\$ 12,858,814	\$ (1,484,732)	92%	 89.6%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,290,257	\$ 6,290,257	\$ -	100%	 100.0%
Total	\$ 292,384,451	\$ 274,075,253	\$ (18,309,198)	96%	 93.7%
<i>Estimated General Fund Revenue</i>	<i>\$ 261,842,171</i>	<i>\$ 246,345,200</i>	<i>\$ (15,496,971)</i>	<i>94%</i>	 <i>94.1%</i>
<i>Estimated Local Receipts</i>	<i>\$ 20,697,892</i>	<i>\$ 23,202,092</i>	<i>\$ 2,504,200</i>	<i>93%</i>	 <i>112.1%</i>