

























City of Haverhill
 Revenue Report
 Period Ending 3/31/26

Year to Year Comparison

Revenue Source	3/31/2024	3/31/2025	3/31/2026	FY 25 to 26 % Change	FY 25 to 26 \$ Change	FY 24-26 Trendline
Real Estate & Pers Property	\$ 92,018,916	\$ 98,139,109	\$ 103,951,049	5.92% ↑	\$ 5,811,940	
Motor Vehcile Excise	\$ 6,233,722	\$ 5,787,026	\$ 6,435,950	11.21% ↑	\$ 648,924	
Meals Excise	\$ 653,664	\$ 988,106	\$ 984,212	-0.39% ↓	\$ (3,894)	
Hotel/ Room Excise	\$ 259,001	\$ 255,225	\$ 257,330	0.82% ↑	\$ 2,105	
Boat & Other Excise	\$ 9,618	\$ 7,146	\$ 7,858	9.96% ↑	\$ 712	
Cannabis Excise	\$ 567,650	\$ 883,629	\$ 976,577	10.52% ↑	\$ 92,948	
Waste Disposal Facility Program	\$ 2,508,977	\$ 2,189,160	\$ 2,171,488	-0.81% ↓	\$ (17,672)	
PILOT	\$ 21,525	\$ 27,398	\$ 37,933	38.45% ↑	\$ 10,535	
Penalties & Interest	\$ 628,776	\$ 460,570	\$ 448,508	-2.62% ↓	\$ (12,062)	
Fees	\$ 624,192	\$ 652,442	\$ 718,422	10.11% ↑	\$ 65,980	
Rentals	\$ 135,158	\$ 147,548	\$ 156,002	5.73% ↑	\$ 8,454	
Departmental Revenue	\$ 596,059	\$ 604,049	\$ 249,755	-58.65% ↓	\$ (354,294)	
License & Permits	\$ 2,091,951	\$ 2,395,607	\$ 1,743,101	-27.24% ↓	\$ (652,506)	
Fines & Forefits	\$ 570,137	\$ 429,500	\$ 489,608	13.99% ↑	\$ 60,108	
Investments	\$ 1,915,372	\$ 2,358,402	\$ 2,115,720	-10.29% ↓	\$ (242,682)	
Medicaid Reimbursement	\$ 569,135	\$ 502,458	\$ 545,513	8.57% ↑	\$ 43,055	
*Misc Revenue	\$ 103,047	\$ 228,541	\$ 18,711	-91.81% ↓	\$ (209,830)	
Comm of MA Cherry Sheet	\$ 72,083,186	\$ 76,149,551	\$ 81,223,118	6.66% ↑	\$ 5,073,567	
Wastewater Enterprise Fund	\$ 11,353,678	\$ 12,646,946	\$ 12,323,919	-2.55% ↓	\$ (323,027)	
Water Enterprise Fund	\$ 9,314,635	\$ 10,885,929	\$ 11,533,742	5.95% ↑	\$ 647,813	
Other GF Rev - Trnsf From Sp Rev & Free Cash		\$ 990,257		-100.00% ↓	\$ (990,257)	
Total Revenue	\$ 202,258,399	\$ 216,728,599	\$ 226,388,516	4.46% ↑	\$ 9,659,917	
Total Revenue without Enterprise Funds	\$ 181,590,086	\$ 193,195,724	\$ 202,530,855	4.83% ↑	\$ 9,335,131	
Total Local Receipts	\$ 17,487,984	\$ 17,916,807	\$ 17,356,688	-3.13% ↓	\$ (560,119)	
Total Local Receipts not including Investments	\$ 15,572,612	\$ 15,558,405	\$ 15,240,968	-2.04% ↓	\$ (317,437)	

City of Haverhill
Revenue Report
 Period Ending 3/31/26

Collections as a Percent of Budget

Revenue Source	FY 26 Estimated Revenue	FY 26 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 140,323,000	\$ 103,951,049	\$ (36,371,951)	75%	 74.1%
Motor Vehcile Excise	\$ 8,391,880	\$ 6,435,950	\$ (1,955,930)	75%	 76.7%
Meals Excise	\$ 1,259,948	\$ 984,212	\$ (275,736)	75%	 78.1%
Hotel/ Room Excise	\$ 309,000	\$ 257,330	\$ (51,670)	75%	 83.3%
Boat & Other Excise	\$ 9,476	\$ 7,858	\$ (1,618)	75%	 82.9%
Cannabis Excise	\$ 1,133,040	\$ 976,577	\$ (156,463)	75%	 86.2%
Waste Disposal Facility Program	\$ 2,740,175	\$ 2,171,488	\$ (568,687)	75%	 79.2%
PILOT	\$ 274,189	\$ 37,933	\$ (236,256)	75%	 13.8%
Penalties & Interest	\$ 742,361	\$ 448,508	\$ (293,853)	75%	 60.4%
Fees	\$ 962,671	\$ 718,422	\$ (244,249)	75%	 74.6%
Rentals	\$ 198,450	\$ 156,002	\$ (42,448)	75%	 78.6%
Departmental Revenue	\$ 658,253	\$ 249,755	\$ (408,498)	75%	 37.9%
License & Permits	\$ 2,522,301	\$ 1,743,101	\$ (779,200)	75%	 69.1%
Fines & Forefits	\$ 628,275	\$ 489,608	\$ (138,667)	75%	 77.9%
Investments	\$ 1,976,990	\$ 2,115,720	\$ 138,730	75%	 107.0%
Medicaid Reimbursement	\$ 735,000	\$ 545,513	\$ (189,487)	75%	 74.2%
*Misc Revenue		\$ 18,711	\$ 18,711	75%	 100.0%
Comm of MA Cherry Sheet	\$ 108,005,748	\$ 81,223,118	\$ (26,782,630)	75%	 75.2%
Wastewater Enterprise Fund	\$ 16,809,453	\$ 12,323,919	\$ (4,485,534)	75%	 73.3%
Water Enterprise Fund	\$ 14,146,881	\$ 11,533,742	\$ (2,613,139)	75%	 81.5%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,250,867	\$ -	\$ (6,250,867)	75%	 0.0%
Total	\$ 308,077,958	\$ 226,388,516	\$ (81,689,442)	75%	 73.5%
<i>Estimated General Fund Revenue</i>	<i>\$ 277,121,624</i>	<i>\$ 202,530,855</i>	<i>\$ (74,590,769)</i>	<i>73%</i>	 <i>73.1%</i>
<i>Estimated Local Receipts</i>	<i>\$ 22,542,009</i>	<i>\$ 17,356,688</i>	<i>\$ (5,185,321)</i>	<i>75%</i>	 <i>77.0%</i>