

City of Haverhill
Revenue Report
Period Ending 6/30/25

Year to Year Comparison

Revenue Source	6/30/2023	6/30/2024	6/30/2025	FY 24 to 25 % Change	FY 24 to 25 \$ Change	FY 23-25 Trendline
Real Estate & Pers Property	\$ 119,034,804	\$ 122,140,856	\$ 132,903,656	8.81% ↑	\$ 10,762,800	
Motor Vehcile Excise	\$ 7,700,291	\$ 8,459,321	\$ 9,308,339	10.04% ↑	\$ 849,018	
Meals Excise	\$ 1,279,635	\$ 1,292,616	\$ 1,312,554	1.54% ↑	\$ 19,938	
Hotel/ Room Excise	\$ 345,181	\$ 311,751	\$ 316,502	1.52% ↑	\$ 4,751	
Boat & Other Excise	\$ 11,198	\$ 12,297	\$ 8,497	-30.90% ↓	\$ (3,800)	
Cannabis Excise	\$ 1,143,086	\$ 1,180,917	\$ 1,155,574	-2.15% ↓	\$ (25,343)	
Waste Disposal Facility Program	\$ 2,746,258	\$ 2,771,921	\$ 3,083,604	11.24% ↑	\$ 311,683	
PILOT	\$ 16,348	\$ 407,926	\$ 35,798	-91.22% ↓	\$ (372,128)	
Penalties & Interest	\$ 609,465	\$ 799,372	\$ 743,548	-6.98% ↓	\$ (55,824)	
Fees	\$ 1,128,853	\$ 1,115,314	\$ 1,157,268	3.76% ↑	\$ 41,954	
Rentals	\$ 191,513	\$ 225,059	\$ 199,510	-11.35% ↓	\$ (25,549)	
Departmental Revenue	\$ 672,134	\$ 817,194	\$ 899,501	10.07% ↑	\$ 82,307	
License & Permits	\$ 4,098,379	\$ 3,042,018	\$ 2,888,395	-5.05% ↓	\$ (153,623)	
Fines & Forefits	\$ 852,462	\$ 741,832	\$ 674,504	-9.08% ↓	\$ (67,328)	
Investments	\$ 1,606,088	\$ 3,125,345	\$ 3,120,502	-0.15% ↓	\$ (4,843)	
Medicaid Reimbursement	\$ 789,022	\$ 796,530	\$ 1,014,469	27.36% ↑	\$ 217,939	
*Misc Revenue	\$ 212,916	\$ 117,771	\$ 257,755	118.86% ↑	\$ 139,984	
Comm of MA Cherry Sheet	\$ 87,579,682	\$ 96,317,224	\$ 102,119,697	6.02% ↑	\$ 5,802,473	
Wastewater Enterprise Fund	\$ 14,301,263	\$ 15,674,618	\$ 16,696,299	6.52% ↑	\$ 1,021,681	
Water Enterprise Fund	\$ 10,695,236	\$ 12,623,133	\$ 14,379,991	13.92% ↑	\$ 1,756,858	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,508,915	\$ 7,065,921	\$ 6,290,257	-10.98% ↓	\$ (775,664)	
Total	\$ 261,522,729	\$ 279,038,936	\$ 298,566,222	7.00% ↑	\$ 19,527,286	
Total without Enterprise Funds	\$ 236,526,230	\$ 250,741,185	\$ 267,489,932	6.68% ↑	\$ 16,748,747	
			6.68%			

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Collections as a Percent of Budget

Revenue Source	FY 25 Estimated Revenue	FY 25 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 132,886,756	\$ 132,903,656	\$ 16,900	100%	 100.0%
Motor Vehcile Excise	\$ 8,108,097	\$ 9,308,339	\$ 1,200,242	100%	 114.8%
Meals Excise	\$ 1,199,950	\$ 1,312,554	\$ 112,604	100%	 109.4%
Hotel / Room Excise	\$ 300,000	\$ 316,502	\$ 16,502	100%	 105.5%
Boat & Other Excise	\$ 9,200	\$ 8,497	\$ (703)	100%	 92.4%
Cannabis Excise	\$ 1,089,462	\$ 1,155,574	\$ 66,112	100%	 106.1%
Waste Disposal Facility Program	\$ 2,660,364	\$ 3,083,604	\$ 423,240	100%	 115.9%
PILOT	\$ 274,189	\$ 35,798	\$ (238,391)	100%	 13.1%
Penalties & Interest	\$ 730,115	\$ 743,548	\$ 13,433	100%	 101.8%
Fees	\$ 911,940	\$ 1,157,268	\$ 245,328	100%	 126.9%
Rentals	\$ 189,000	\$ 199,510	\$ 10,510	100%	 105.6%
Departmental Revenue	\$ 651,200	\$ 899,501	\$ 248,301	100%	 138.1%
License & Permits	\$ 2,374,375	\$ 2,888,395	\$ 514,020	100%	 121.6%
Fines & Forefits	\$ 700,000	\$ 674,504	\$ (25,496)	100%	 96.4%
Investments	\$ 800,000	\$ 3,120,502	\$ 2,320,502	100%	 390.1%
Medicaid Reimbursement	\$ 700,000	\$ 1,014,469	\$ 314,469	100%	 144.9%
*Misc Revenue		\$ 257,755	\$ 257,755	100%	 100.0%
Comm of MA Cherry Sheet	\$ 101,967,266	\$ 102,119,697	\$ 152,431	100%	 100.1%
Wastewater Enterprise Fund	\$ 16,198,734	\$ 16,696,299	\$ 497,565	100%	 103.1%
Water Enterprise Fund	\$ 14,343,546	\$ 14,379,991	\$ 36,445	100%	 100.3%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,290,257	\$ 6,290,257	\$ -	100%	 100.0%
Total	\$ 292,384,451	\$ 298,566,222	\$ 6,181,771	100%	 102.1%
<i>Estimated General Fund Revenue</i>	<i>\$ 261,842,171</i>	<i>\$ 267,489,932</i>	<i>\$ 5,647,761</i>	<i>100%</i>	 <i>102.2%</i>
<i>Estimated Local Receipts</i>	<i>\$ 20,697,892</i>	<i>\$ 26,176,321</i>	<i>\$ 5,478,429</i>	<i>100%</i>	 <i>126.5%</i>