

City of Haverhill
Revenue Report
 Period Ending 1/31/26

Year to Year Comparison

| Revenue Source | 1/31/2024 | 1/31/2025 | 1/31/2026 | FY 25 to 26 % Change | FY 25 to 26 \$ Change | FY 24-26 Trendline |
|---|-----------------------|-----------------------|-----------------------|-------------------------|--------------------------|--------------------|
| Real Estate & Pers Property | \$ 86,540,709 | \$ 90,147,000 | \$ 96,384,033 | 6.92% ↑ | \$ 6,237,033 | |
| Motor Vehcile Excise | \$ 1,542,012 | \$ 1,649,595 | \$ 1,449,968 | -12.10% ↓ | \$ (199,627) | |
| Meals Excise | \$ 653,664 | \$ 656,596 | \$ 655,953 | -0.10% ↓ | \$ (643) | |
| Hotel/ Room Excise | \$ 202,386 | \$ 198,128 | \$ 201,655 | 1.78% ↑ | \$ 3,527 | |
| Boat & Other Excise | \$ 8,355 | \$ 6,480 | \$ 6,924 | 6.85% ↑ | \$ 444 | |
| Cannabis Excise | \$ 567,649 | \$ 582,077 | \$ 640,705 | 10.07% ↑ | \$ 58,628 | |
| Waste Disposal Facility Program | \$ 1,977,939 | \$ 1,615,261 | \$ 1,493,671 | -7.53% ↓ | \$ (121,590) | |
| PILOT | \$ 21,525 | \$ 254,943 | \$ 37,933 | -85.12% ↓ | \$ (217,010) | |
| Penalties & Interest | \$ 453,237 | \$ 336,771 | \$ 371,200 | 10.22% ↑ | \$ 34,429 | |
| Fees | \$ 499,649 | \$ 544,369 | \$ 540,285 | -0.75% ↓ | \$ (4,084) | |
| Rentals | \$ 129,793 | \$ 142,132 | \$ 105,821 | -25.55% ↓ | \$ (36,311) | |
| Departmental Revenue | \$ 495,482 | \$ 511,451 | \$ 323,315 | -36.78% ↓ | \$ (188,136) | |
| License & Permits | \$ 1,874,342 | \$ 2,001,102 | \$ 1,488,118 | -25.64% ↓ | \$ (512,984) | |
| Fines & Forefits | \$ 431,159 | \$ 351,568 | \$ 364,158 | 3.58% ↑ | \$ 12,590 | |
| Investments | \$ 1,302,660 | \$ 2,161,976 | \$ 1,995,942 | -7.68% ↓ | \$ (166,034) | |
| Medicaid Reimbursement | \$ 456,946 | \$ 510,826 | \$ 545,513 | 6.79% ↑ | \$ 34,687 | |
| *Misc Revenue | \$ 102,647 | \$ 228,541 | \$ 17,913 | -92.16% ↓ | \$ (210,628) | |
| Comm of MA Cherry Sheet | \$ 48,284,877 | \$ 59,210,279 | \$ 63,113,300 | 6.59% ↑ | \$ 3,903,021 | |
| Wastewater Enterprise Fund | \$ 8,128,171 | \$ 8,983,993 | \$ 8,905,229 | -0.88% ↓ | \$ (78,764) | |
| Water Enterprise Fund | \$ 6,682,318 | \$ 7,821,945 | \$ 8,639,340 | 10.45% ↑ | \$ 817,395 | |
| Other GF Rev - Trnsf From Sp Rev & Free Cash | | \$ 990,257 | | -100.00% ↓ | \$ (990,257) | |
| Total Revenue | \$ 160,355,520 | \$ 178,905,290 | \$ 187,280,976 | 4.68% ↑ | \$ 8,375,686 | |
| Total Revenue without Enterprise Funds | \$ 145,545,031 | \$ 162,099,352 | \$ 169,736,407 | 4.71% ↑ | \$ 7,637,055 | |
| Total Local Receipts | \$ 10,719,445 | \$ 11,751,816 | \$ 10,239,074 | -12.87% ↓ | \$ (1,512,742) | |
| Total Local Receipts not including Investments | \$ 9,416,785 | \$ 9,589,840 | \$ 8,243,132 | -14.04% ↓ | \$ (1,346,708) | |

City of Haverhill
Revenue Report
 Period Ending 1/31/26

Collections as a Percent of Budget

| Revenue Source | FY 26 Estimated Revenue | FY 26 Actual Revenue Collections | \$ Surplus / (Deficit) | YTD Benchmark | Actual Revenue Benchmark |
|--|-------------------------|----------------------------------|-------------------------|---------------|--------------------------|
| Real Estate & Pers Property | \$ 140,323,000 | \$ 96,384,033 | \$ (43,938,967) | 50% | 68.7% |
| Motor Vehcile Excise | \$ 8,391,880 | \$ 1,449,968 | \$ (6,941,912) | 25% | 17.3% |
| Meals Excise | \$ 1,259,948 | \$ 655,953 | \$ (603,995) | 50% | 52.1% |
| Hotel/ Room Excise | \$ 309,000 | \$ 201,655 | \$ (107,345) | 50% | 65.3% |
| Boat & Other Excise | \$ 9,476 | \$ 6,924 | \$ (2,552) | 50% | 73.1% |
| Cannabis Excise | \$ 1,133,040 | \$ 640,705 | \$ (492,335) | 50% | 56.5% |
| Waste Disposal Facility Program | \$ 2,740,175 | \$ 1,493,671 | \$ (1,246,504) | 58% | 54.5% |
| PILOT | \$ 274,189 | \$ 37,933 | \$ (236,256) | 25% | 13.8% |
| Penalties & Interest | \$ 742,361 | \$ 371,200 | \$ (371,161) | 58% | 50.0% |
| Fees | \$ 962,671 | \$ 540,285 | \$ (422,386) | 58% | 56.1% |
| Rentals | \$ 198,450 | \$ 105,821 | \$ (92,629) | 58% | 53.3% |
| Departmental Revenue | \$ 658,253 | \$ 323,315 | \$ (334,938) | 58% | 49.1% |
| License & Permits | \$ 2,522,301 | \$ 1,488,118 | \$ (1,034,183) | 58% | 59.0% |
| Fines & Forefits | \$ 628,275 | \$ 364,158 | \$ (264,117) | 58% | 58.0% |
| Investments | \$ 1,976,990 | \$ 1,995,942 | \$ 18,952 | 58% | 101.0% |
| Medicaid Reimbursement | \$ 735,000 | \$ 545,513 | \$ (189,487) | 58% | 74.2% |
| *Misc Revenue | | \$ 17,913 | \$ 17,913 | 58% | 100.0% |
| Comm of MA Cherry Sheet | \$ 108,005,748 | \$ 63,113,300 | \$ (44,892,448) | 58% | 58.4% |
| Wastewater Enterprise Fund | \$ 16,809,453 | \$ 8,905,229 | \$ (7,904,224) | 58% | 53.0% |
| Water Enterprise Fund | \$ 14,146,881 | \$ 8,639,340 | \$ (5,507,541) | 58% | 61.1% |
| Other GF Rev - Trnsf From Sp Rev & Free Cash | \$ 6,250,867 | \$ - | \$ (6,250,867) | 0% | 0.0% |
| Total | \$ 308,077,958 | \$ 187,280,976 | \$ (120,796,982) | 52% | 60.8% |
| <i>Estimated General Fund Revenue</i> | <i>\$ 277,121,624</i> | <i>\$ 169,736,407</i> | <i>\$ (107,385,217)</i> | <i>52%</i> | <i>61.2%</i> |
| <i>Estimated Local Receipts</i> | <i>\$ 22,542,009</i> | <i>\$ 10,239,074</i> | <i>\$ (12,302,935)</i> | <i>45%</i> | <i>45.4%</i> |