

City of Haverhill
Revenue Report
Period Ending 5/31/26

Year to Year Comparison

Revenue Source	5/31/2024	5/31/2025	5/31/2026	FY 25 to 26 % Change	FY 25 to 26 \$ Change	FY 24-26 Trendline
Real Estate & Pers Property	\$ 121,568,206	\$ 131,667,574	\$ 137,866,718	4.71% ↑	\$ 6,199,144	
Motor Vehcile Excise	\$ 7,804,979	\$ 8,747,972	\$ 8,740,186	-0.09% ↓	\$ (7,786)	
Meals Excise	\$ 953,481	\$ 988,106	\$ 984,212	-0.39% ↓	\$ (3,894)	
Hotel/ Room Excise	\$ 259,001	\$ 255,225	\$ 257,330	0.82% ↑	\$ 2,105	
Boat & Other Excise	\$ 10,825	\$ 7,719	\$ 8,746	13.30% ↑	\$ 1,027	
Cannabis Excise	\$ 867,603	\$ 883,629	\$ 976,577	10.52% ↑	\$ 92,948	
Waste Disposal Facility Program	\$ 2,793,918	\$ 2,856,415	\$ 2,600,387	-8.96% ↓	\$ (256,028)	
PILOT	\$ 156,633	\$ 35,798	\$ 42,238	17.99% ↑	\$ 6,440	
Penalties & Interest	\$ 759,734	\$ 660,127	\$ 535,356	-18.90% ↓	\$ (124,771)	
Fees	\$ 946,739	\$ 1,050,306	\$ 1,081,740	2.99% ↑	\$ 31,434	
Rentals	\$ 222,376	\$ 152,964	\$ 161,467	5.56% ↑	\$ 8,503	
Departmental Revenue	\$ 751,093	\$ 580,614	\$ 339,813	-41.47% ↓	\$ (240,801)	
License & Permits	\$ 2,608,605	\$ 2,809,627	\$ 1,836,778	-34.63% ↓	\$ (972,849)	
Fines & Forefits	\$ 693,894	\$ 603,454	\$ 656,767	8.83% ↑	\$ 53,313	
Investments	\$ 2,744,530	\$ 2,699,353	\$ 2,730,557	1.16% ↑	\$ 31,204	
Medicaid Reimbursement	\$ 805,004	\$ 635,002	\$ 664,035	4.57% ↑	\$ 29,033	
*Misc Revenue	\$ 87,842	\$ 235,780	\$ 18,976	-91.95% ↓	\$ (216,804)	
Comm of MA Cherry Sheet	\$ 80,358,800	\$ 85,185,277	\$ 99,247,166	16.51% ↑	\$ 14,061,889	
Wastewater Enterprise Fund	\$ 13,590,800	\$ 14,871,239	\$ 14,447,532	-2.85% ↓	\$ (423,707)	
Water Enterprise Fund	\$ 11,109,509	\$ 12,858,814	\$ 13,424,241	4.40% ↑	\$ 565,427	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 872,801	\$ 6,290,257	\$ 6,221,936	-1.09% ↓	\$ (68,321)	
Total Revenue	\$ 249,966,373	\$ 274,075,252	\$ 292,842,758	6.85% ↑	\$ 18,767,506	
Total Revenue without Enterprise Funds	\$ 225,266,064	\$ 246,345,199	\$ 264,970,985	7.56% ↑	\$ 18,625,786	
Total Local Receipts	\$ 22,466,257	\$ 23,202,091	\$ 21,635,165	-6.75% ↓	\$ (1,566,926)	
Total Local Receipts not including Investments	\$ 19,721,727	\$ 20,502,738	\$ 18,904,608	-7.79% ↓	\$ (1,598,130)	

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Collections as a Percent of Budget

Revenue Source	FY 26 Estimated Revenue	FY 26 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 140,323,000	\$ 137,866,718	\$ (2,456,282)	98%	 98.2%
Motor Vehcile Excise	\$ 8,477,111	\$ 8,740,186	\$ 263,075	100%	 103.1%
Meals Excise	\$ 1,259,948	\$ 984,212	\$ (275,736)	75%	 78.1%
Hotel/ Room Excise	\$ 309,979	\$ 257,330	\$ (52,649)	75%	 83.0%
Boat & Other Excise	\$ 8,497	\$ 8,746	\$ 249	75%	 102.9%
Cannabis Excise	\$ 1,133,040	\$ 976,577	\$ (156,463)	75%	 86.2%
Waste Disposal Facility Program	\$ 2,740,175	\$ 2,600,387	\$ (139,788)	92%	 94.9%
PILOT	\$ 274,189	\$ 42,238	\$ (231,951)	92%	 15.4%
Penalties & Interest	\$ 742,361	\$ 535,356	\$ (207,005)	92%	 72.1%
Fees	\$ 962,670	\$ 1,081,740	\$ 119,070	92%	 112.4%
Rentals	\$ 198,450	\$ 161,467	\$ (36,983)	92%	 81.4%
Departmental Revenue	\$ 658,253	\$ 339,813	\$ (318,440)	92%	 51.6%
License & Permits	\$ 2,289,912	\$ 1,836,778	\$ (453,134)	92%	 80.2%
Fines & Forefits	\$ 628,275	\$ 656,767	\$ 28,492	92%	 104.5%
Investments	\$ 1,976,991	\$ 2,730,557	\$ 753,566	92%	 138.1%
Medicaid Reimbursement	\$ 950,000	\$ 664,035	\$ (285,965)	92%	 69.9%
*Misc Revenue		\$ 18,976	\$ 18,976	0%	 100.0%
Comm of MA Cherry Sheet	\$ 108,035,147	\$ 99,247,166	\$ (8,787,981)	92%	 91.9%
Wastewater Enterprise Fund	\$ 16,348,592	\$ 14,447,532	\$ (1,901,060)	92%	 88.4%
Water Enterprise Fund	\$ 14,146,881	\$ 13,424,241	\$ (722,640)	92%	 94.9%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,250,867	\$ 6,221,936	\$ (28,931)	92%	 99.5%
Total	\$ 307,714,338	\$ 292,842,758	\$ (14,871,580)	95%	 95.2%
<i>Estimated General Fund Revenue</i>	<i>\$ 277,218,865</i>	<i>\$ 264,970,985</i>	<i>\$ (12,247,880)</i>	93%	 95.6%
<i>Estimated Local Receipts</i>	<i>\$ 22,609,851</i>	<i>\$ 21,635,165</i>	<i>\$ (974,686)</i>	93%	 95.7%