

City of Haverhill
Revenue Report
Period Ending 7/31/25

Year to Year Comparison

Revenue Source	7/31/2023	7/31/2024	7/31/2025	FY 25 to 26 % Change	FY 25 to 26 \$ Change	FY 24-26 Trendline
Real Estate & Pers Property	\$ 10,919,635	\$ 26,316,180	\$ 27,293,716	3.71% ↑	\$ 977,536	
Motor Vehcile Excise	\$ 353,142	\$ 504,960	\$ 273,974	-45.74% ↓	\$ (230,986)	
Meals Excise				#DIV/0! →	\$ -	
Hotel/ Room Excise				#DIV/0! →	\$ -	
Boat & Other Excise	\$ 501	\$ 306	\$ 878	186.83% ↑	\$ 572	
Cannabis Excise				#DIV/0! →	\$ -	
Waste Disposal Facility Program	\$ 267,314	\$ 246,613	\$ 235,977	-4.31% ↓	\$ (10,636)	
PILOT	\$ 18,917			#DIV/0! →	\$ -	
Penalties & Interest	\$ 97,091	\$ 55,892	\$ 59,190	5.90% ↑	\$ 3,298	
Fees	\$ 53,048	\$ 83,989	\$ 82,149	-2.19% ↓	\$ (1,840)	
Rentals	\$ 8,972	\$ 15,590	\$ 2,708	-82.63% ↓	\$ (12,882)	
Departmental Revenue	\$ 13,231	\$ 136,981	\$ 10,707	-92.18% ↓	\$ (126,274)	
License & Permits	\$ 38,412	\$ 217,197	\$ 73,895	-65.98% ↓	\$ (143,302)	
Fines & Forefits	\$ 27,374	\$ 53,404	\$ 53,822	0.78% ↑	\$ 418	
Investments				#DIV/0! →	\$ -	
Medicaid Reimbursement				#DIV/0! →	\$ -	
*Misc Revenue	\$ 371	\$ 12,298	\$ 777	-93.68% ↓	\$ (11,521)	
Comm of MA Cherry Sheet	\$ 7,982,598		\$ 8,964,807	#DIV/0! ↑	\$ 8,964,807	
Wastewater Enterprise Fund	\$ 318,483	\$ 387,825	\$ 288,123	-25.71% ↓	\$ (99,702)	
Water Enterprise Fund	\$ 231,643	\$ 260,461	\$ 270,211	3.74% ↑	\$ 9,750	
Other GF Rev - Trnsf From Sp Rev & Free Cash				#DIV/0! →	\$ -	
Total	\$ 20,330,732	\$ 28,291,696	\$ 37,610,933	32.94%	\$ 9,319,237	
Total without Enterprise Funds	\$ 19,780,606	\$ 27,643,410	\$ 37,052,599	34.04%	\$ 9,409,189	
			34.04%			

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Collections as a Percent of Budget

Revenue Source	FY 26 Estimated Revenue	FY 26 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 140,323,000	\$ 27,293,716	\$ (113,029,284)	8%	 19.5%
Motor Vehcile Excise	\$ 8,391,880	\$ 273,974	\$ (8,117,906)	4%	 3.3%
Meals Excise	\$ 1,259,948	\$ -	\$ (1,259,948)	0%	 0.0%
Hotel / Room Excise	\$ 309,000	\$ -	\$ (309,000)	0%	 0.0%
Boat & Other Excise	\$ 9,476	\$ 878	\$ (8,598)	0%	 9.3%
Cannabis Excise	\$ 1,133,040	\$ -	\$ (1,133,040)	0%	 0.0%
Waste Disposal Facility Program	\$ 2,740,175	\$ 235,977	\$ (2,504,198)	8%	 8.6%
PILOT	\$ 274,189	\$ -	\$ (274,189)	0%	 0.0%
Penalties & Interest	\$ 742,361	\$ 59,190	\$ (683,171)	8%	 8.0%
Fees	\$ 962,671	\$ 82,149	\$ (880,522)	8%	 8.5%
Rentals	\$ 198,450	\$ 2,708	\$ (195,742)	8%	 1.4%
Departmental Revenue	\$ 658,253	\$ 10,707	\$ (647,546)	8%	 1.6%
License & Permits	\$ 2,522,301	\$ 73,895	\$ (2,448,406)	8%	 2.9%
Fines & Forefits	\$ 628,275	\$ 53,822	\$ (574,453)	8%	 8.6%
Investments	\$ 1,976,990	\$ -	\$ (1,976,990)	8%	 0.0%
Medicaid Reimbursement	\$ 735,000	\$ -	\$ (735,000)	0%	 0.0%
*Misc Revenue		\$ 777	\$ 777	8%	100.0%
Comm of MA Cherry Sheet	\$ 108,005,748	\$ 8,964,807	\$ (99,040,941)	8%	 8.3%
Wastewater Enterprise Fund	\$ 16,809,453	\$ 288,123	\$ (16,521,330)	0%	 1.7%
Water Enterprise Fund	\$ 14,146,881	\$ 270,211	\$ (13,876,670)	0%	 1.9%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,250,867	\$ -	\$ (6,250,867)	0%	 0.0%
Total	\$ 308,077,958	\$ 37,610,933	\$ (270,467,025)	7%	 12.2%
<i>Estimated General Fund Revenue</i>	<i>\$ 277,121,624</i>	<i>\$ 37,052,599</i>	<i>\$ (240,069,025)</i>	<i>8%</i>	 <i>13.4%</i>
<i>Estimated Local Receipts</i>	<i>\$ 22,542,009</i>	<i>\$ 794,076</i>	<i>\$ (21,747,933)</i>	<i>5%</i>	 <i>3.5%</i>