

City of Haverhill
 Revenue Report
 Period Ending 4/30/26

Year to Year Comparison

Revenue Source	4/30/2024	4/30/2025	4/30/2026	FY 25 to 26 % Change	FY 25 to 26 \$ Change	FY 24-26 Trendline
Real Estate & Pers Property	\$ 116,616,164	\$ 125,715,091	\$ 130,460,981	3.78% ↑	\$ 4,745,890	
Motor Vehcile Excise	\$ 7,182,230	\$ 7,985,372	\$ 7,962,482	-0.29% ↓	\$ (22,890)	
Meals Excise	\$ 953,481	\$ 988,106	\$ 984,212	-0.39% ↓	\$ (3,894)	
Hotel/ Room Excise	\$ 259,001	\$ 255,225	\$ 257,330	0.82% ↑	\$ 2,105	
Boat & Other Excise	\$ 10,491	\$ 7,689	\$ 8,419	9.49% ↑	\$ 730	
Cannabis Excise	\$ 867,603	\$ 883,629	\$ 976,577	10.52% ↑	\$ 92,948	
Waste Disposal Facility Program	\$ 2,508,978	\$ 2,583,599	\$ 2,373,697	-8.12% ↓	\$ (209,902)	
PILOT	\$ 21,525	\$ 35,798	\$ 37,933	5.96% ↑	\$ 2,135	
Penalties & Interest	\$ 693,419	\$ 549,692	\$ 493,625	-10.20% ↓	\$ (56,067)	
Fees	\$ 773,699	\$ 776,342	\$ 964,674	24.26% ↑	\$ 188,332	
Rentals	\$ 137,840	\$ 150,256	\$ 158,734	5.64% ↑	\$ 8,478	
Departmental Revenue	\$ 644,574	\$ 632,906	\$ 269,709	-57.39% ↓	\$ (363,197)	
License & Permits	\$ 2,332,311	\$ 2,627,417	\$ 1,791,138	-31.83% ↓	\$ (836,279)	
Fines & Forefits	\$ 653,032	\$ 537,030	\$ 501,699	-6.58% ↓	\$ (35,331)	
Investments	\$ 2,451,745	\$ 2,549,124	\$ 2,115,720	-17.00% ↓	\$ (433,404)	
Medicaid Reimbursement	\$ 569,135	\$ 639,454	\$ 545,513	-14.69% ↓	\$ (93,941)	
*Misc Revenue	\$ 87,841	\$ 235,380	\$ 18,921	-91.96% ↓	\$ (216,459)	
Comm of MA Cherry Sheet	\$ 80,358,800	\$ 85,185,277	\$ 90,235,142	5.93% ↑	\$ 5,049,865	
Wastewater Enterprise Fund	\$ 11,883,784	\$ 13,108,082	\$ 12,863,386	-1.87% ↓	\$ (244,696)	
Water Enterprise Fund	\$ 9,755,326	\$ 11,202,255	\$ 11,947,277	6.65% ↑	\$ 745,022	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,193,120	\$ 990,257	\$ 946,936	-4.37% ↓	\$ (43,321)	
Total Revenue	\$ 244,954,099	\$ 257,637,981	\$ 265,914,105	3.21% ↑	\$ 8,276,124	
Total Revenue without Enterprise Funds	\$ 223,314,989	\$ 233,327,644	\$ 241,103,442	3.33% ↑	\$ 7,775,798	
Total Local Receipts	\$ 20,146,905	\$ 21,437,019	\$ 19,460,383	-9.22% ↓	\$ (1,976,636)	
Total Local Receipts not including Investments	\$ 17,695,160	\$ 18,887,895	\$ 17,344,663	-8.17% ↓	\$ (1,543,232)	

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Collections as a Percent of Budget

Revenue Source	FY 26 Estimated Revenue	FY 26 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 140,323,000	\$ 130,460,981	\$ (9,862,019)	75%	● 93.0%
Motor Vehcile Excise	\$ 8,391,880	\$ 7,962,482	\$ (429,398)	90%	● 94.9%
Meals Excise	\$ 1,259,948	\$ 984,212	\$ (275,736)	75%	● 78.1%
Hotel/ Room Excise	\$ 309,000	\$ 257,330	\$ (51,670)	75%	● 83.3%
Boat & Other Excise	\$ 9,476	\$ 8,419	\$ (1,057)	75%	● 88.8%
Cannabis Excise	\$ 1,133,040	\$ 976,577	\$ (156,463)	75%	● 86.2%
Waste Disposal Facility Program	\$ 2,740,175	\$ 2,373,697	\$ (366,478)	83%	● 86.6%
PILOT	\$ 274,189	\$ 37,933	\$ (236,256)	83%	● 13.8%
Penalties & Interest	\$ 742,361	\$ 493,625	\$ (248,736)	83%	● 66.5%
Fees	\$ 962,671	\$ 964,674	\$ 2,003	83%	● 100.2%
Rentals	\$ 198,450	\$ 158,734	\$ (39,716)	83%	● 80.0%
Departmental Revenue	\$ 658,253	\$ 269,709	\$ (388,544)	83%	● 41.0%
License & Permits	\$ 2,522,301	\$ 1,791,138	\$ (731,163)	83%	● 71.0%
Fines & Forefits	\$ 628,275	\$ 501,699	\$ (126,576)	83%	● 79.9%
Investments	\$ 1,976,990	\$ 2,115,720	\$ 138,730	83%	● 107.0%
Medicaid Reimbursement	\$ 735,000	\$ 545,513	\$ (189,487)	83%	● 74.2%
*Misc Revenue		\$ 18,921	\$ 18,921	83%	● 100.0%
Comm of MA Cherry Sheet	\$ 108,005,748	\$ 90,235,142	\$ (17,770,606)	83%	● 83.5%
Wastewater Enterprise Fund	\$ 16,809,453	\$ 12,863,386	\$ (3,946,067)	83%	● 76.5%
Water Enterprise Fund	\$ 14,146,881	\$ 11,947,277	\$ (2,199,604)	83%	● 84.5%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,250,867	\$ 946,936	\$ (5,303,931)	83%	● 15.1%
Total	\$ 308,077,958	\$ 265,914,105	\$ (42,163,853)	80%	● 86.3%
<i>Estimated General Fund Revenue</i>	<i>\$ 277,121,624</i>	<i>\$ 241,103,442</i>	<i>\$ (36,018,182)</i>	<i>77%</i>	<i>● 87.0%</i>
<i>Estimated Local Receipts</i>	<i>\$ 22,542,009</i>	<i>\$ 19,460,383</i>	<i>\$ (3,081,626)</i>	<i>85%</i>	<i>● 86.3%</i>