

City of Haverhill
Revenue Report
 Period Ending 2/28/26

Year to Year Comparison

Revenue Source	2/29/2024	2/28/2025	2/28/2026	FY 25 to 26 % Change	FY 25 to 26 \$ Change	FY 24-26 Trendline
Real Estate & Pers Property	\$ 91,554,620	\$ 97,682,172	\$ 102,904,199	5.35% ↑	\$ 5,222,027	
Motor Vehcile Excise	\$ 2,237,139	\$ 2,048,927	\$ 1,594,911	-22.16% ↓	\$ (454,016)	
Meals Excise	\$ 653,664	\$ 656,596	\$ 655,953	-0.10% ↓	\$ (643)	
Hotel/ Room Excise	\$ 202,385	\$ 198,128	\$ 201,655	1.78% ↑	\$ 3,527	
Boat & Other Excise	\$ 9,371	\$ 7,108	\$ 7,173	0.91% ↑	\$ 65	
Cannabis Excise	\$ 567,650	\$ 582,077	\$ 640,705	10.07% ↑	\$ 58,628	
Waste Disposal Facility Program	\$ 2,254,280	\$ 1,650,196	\$ 1,933,480	17.17% ↑	\$ 283,284	
PILOT	\$ 21,525	\$ 254,943	\$ 37,933	-85.12% ↓	\$ (217,010)	
Penalties & Interest	\$ 509,658	\$ 438,498	\$ 409,784	-6.55% ↓	\$ (28,714)	
Fees	\$ 569,785	\$ 617,443	\$ 634,038	2.69% ↑	\$ 16,595	
Rentals	\$ 132,476	\$ 144,840	\$ 108,553	-25.05% ↓	\$ (36,287)	
Departmental Revenue	\$ 587,926	\$ 780,128	\$ 167,728	-78.50% ↓	\$ (612,400)	
License & Permits	\$ 1,941,909	\$ 2,173,010	\$ 1,544,158	-28.94% ↓	\$ (628,852)	
Fines & Forefits	\$ 499,364	\$ 386,083	\$ 476,708	23.47% ↑	\$ 90,625	
Investments	\$ 1,505,698	\$ 2,358,400	\$ 1,995,958	-15.37% ↓	\$ (362,442)	
Medicaid Reimbursement	\$ 456,946	\$ 502,458	\$ 545,513	8.57% ↑	\$ 43,055	
*Misc Revenue	\$ 102,647	\$ 228,541	\$ 18,311	-91.99% ↓	\$ (210,230)	
Comm of MA Cherry Sheet	\$ 64,281,113	\$ 67,728,671	\$ 72,125,827	6.49% ↑	\$ 4,397,156	
Wastewater Enterprise Fund	\$ 9,484,576	\$ 10,679,866	\$ 10,421,279	-2.42% ↓	\$ (258,587)	
Water Enterprise Fund	\$ 7,845,261	\$ 9,317,246	\$ 9,996,928	7.29% ↑	\$ 679,682	
Other GF Rev - Trnsf From Sp Rev & Free Cash		\$ 990,257	\$ 6,250,867	531.24% ↑	\$ 5,260,610	
Total Revenue	\$ 185,417,993	\$ 199,425,588	\$ 212,671,661	6.64% ↑	\$ 13,246,073	
Total Revenue without Enterprise Funds	\$ 168,088,156	\$ 179,428,476	\$ 192,253,454	7.15% ↑	\$ 12,824,978	
Total Local Receipts	\$ 12,252,423	\$ 13,027,376	\$ 10,972,561	-15.77% ↓	\$ (2,054,815)	
Total Local Receipts not including Investments	\$ 10,746,725	\$ 10,668,976	\$ 8,976,603	-15.86% ↓	\$ (1,692,373)	

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Collections as a Percent of Budget

Revenue Source	FY 26 Estimated Revenue	FY 26 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 140,323,000	\$ 102,904,199	\$ (37,418,801)	75%	 73.3%
Motor Vehcile Excise	\$ 8,391,880	\$ 1,594,911	\$ (6,796,969)	25%	 19.0%
Meals Excise	\$ 1,259,948	\$ 655,953	\$ (603,995)	50%	 52.1%
Hotel/ Room Excise	\$ 309,000	\$ 201,655	\$ (107,345)	50%	 65.3%
Boat & Other Excise	\$ 9,476	\$ 7,173	\$ (2,303)	50%	 75.7%
Cannabis Excise	\$ 1,133,040	\$ 640,705	\$ (492,335)	50%	 56.5%
Waste Disposal Facility Program	\$ 2,740,175	\$ 1,933,480	\$ (806,695)	67%	 70.6%
PILOT	\$ 274,189	\$ 37,933	\$ (236,256)	67%	 13.8%
Penalties & Interest	\$ 742,361	\$ 409,784	\$ (332,577)	67%	 55.2%
Fees	\$ 962,671	\$ 634,038	\$ (328,633)	67%	 65.9%
Rentals	\$ 198,450	\$ 108,553	\$ (89,897)	67%	 54.7%
Departmental Revenue	\$ 658,253	\$ 167,728	\$ (490,525)	67%	 25.5%
License & Permits	\$ 2,522,301	\$ 1,544,158	\$ (978,143)	67%	 61.2%
Fines & Forefits	\$ 628,275	\$ 476,708	\$ (151,567)	67%	 75.9%
Investments	\$ 1,976,990	\$ 1,995,958	\$ 18,968	67%	 101.0%
Medicaid Reimbursement	\$ 735,000	\$ 545,513	\$ (189,487)	67%	 74.2%
*Misc Revenue		\$ 18,311	\$ 18,311	67%	 100.0%
Comm of MA Cherry Sheet	\$ 108,005,748	\$ 72,125,827	\$ (35,879,921)	67%	 66.8%
Wastewater Enterprise Fund	\$ 16,809,453	\$ 10,421,279	\$ (6,388,174)	67%	 62.0%
Water Enterprise Fund	\$ 14,146,881	\$ 9,996,928	\$ (4,149,953)	67%	 70.7%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,250,867	\$ 6,250,867	\$ -	67%	 100.0%
Total	\$ 308,077,958	\$ 212,671,661	\$ (95,406,297)	69%	 69.0%
<i>Estimated General Fund Revenue</i>	<i>\$ 277,121,624</i>	<i>\$ 192,253,454</i>	<i>\$ (84,868,170)</i>	<i>68%</i>	 <i>69.4%</i>
<i>Estimated Local Receipts</i>	<i>\$ 22,542,009</i>	<i>\$ 10,972,561</i>	<i>\$ (11,569,448)</i>	<i>49%</i>	 <i>48.7%</i>