

City of Haverhill
Revenue Report
Period Ending 3/31/25

Year to Year Comparison

Revenue Source	3/31/2023	3/31/2024	3/31/2025	FY 24 to 25 % Change	FY 24 to 25 \$ Change	FY 23-25 Trendline
Real Estate & Pers Property	\$ 89,695,696	\$ 92,018,916	\$ 98,139,109	6.65% ↑	\$ 6,120,193	
Motor Vehcile Excise	\$ 6,046,426	\$ 6,233,722	\$ 5,787,026	-7.17% ↓	\$ (446,696)	
Meals Excise	\$ 963,489	\$ 653,664	\$ 988,106	51.16% ↑	\$ 334,442	
Hotel/ Room Excise	\$ 284,234	\$ 259,001	\$ 255,225	-1.46% ↓	\$ (3,776)	
Boat & Other Excise	\$ 2,557	\$ 9,618	\$ 7,146	-25.70% ↓	\$ (2,472)	
Cannabis Excise	\$ 831,554	\$ 567,650	\$ 883,629	55.66% ↑	\$ 315,979	
Waste Disposal Facility Program	\$ 2,251,493	\$ 2,508,977	\$ 2,189,160	-12.75% ↓	\$ (319,817)	
PILOT	\$ 16,348	\$ 21,525	\$ 27,398	27.29% ↑	\$ 5,873	
Penalties & Interest	\$ 420,787	\$ 628,776	\$ 460,570	-26.75% ↓	\$ (168,206)	
Fees	\$ 659,409	\$ 624,192	\$ 652,442	4.53% ↑	\$ 28,250	
Rentals	\$ 177,226	\$ 135,158	\$ 147,548	9.17% ↑	\$ 12,390	
Departmental Revenue	\$ 482,025	\$ 596,059	\$ 604,049	1.34% ↑	\$ 7,990	
License & Permits	\$ 1,971,213	\$ 2,091,951	\$ 2,395,607	14.52% ↑	\$ 303,656	
Fines & Forefits	\$ 605,949	\$ 570,137	\$ 429,500	-24.67% ↓	\$ (140,637)	
Investments	\$ 863,308	\$ 1,915,372	\$ 2,358,402	23.13% ↑	\$ 443,030	
Medicaid Reimbursement	\$ 388,591	\$ 569,135	\$ 502,458	-11.72% ↓	\$ (66,677)	
*Misc Revenue	\$ 136,889	\$ 103,047	\$ 228,541	121.78% ↑	\$ 125,494	
Comm of MA Cherry Sheet	\$ 65,692,341	\$ 72,083,186	\$ 76,149,551	5.64% ↑	\$ 4,066,365	
Wastewater Enterprise Fund	\$ 10,962,334	\$ 11,353,678	\$ 12,646,946	11.39% ↑	\$ 1,293,268	
Water Enterprise Fund	\$ 8,296,154	\$ 9,314,635	\$ 10,885,929	16.87% ↑	\$ 1,571,294	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,208,915		\$ 990,257	#DIV/0!	\$ 990,257	
Total	\$ 191,956,938	\$ 202,258,399	\$ 216,728,597	7.15%	\$ 14,470,198	
Total without Enterprise Funds	\$ 172,698,450	\$ 181,590,086	\$ 193,195,723	6.39%	\$ 11,605,637	
			6.39%			

City of Haverhill
Revenue Report
Period Ending 3/31/25

Collections as a Percent of Budget

Revenue Source	FY 25 Estimated Revenue	FY 25 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 132,886,756	\$ 98,139,109	\$ (34,747,647)	75%	 73.9%
Motor Vehcile Excise	\$ 8,108,097	\$ 5,787,026	\$ (2,321,071)	79%	 71.4%
Meals Excise	\$ 1,199,950	\$ 988,106	\$ (211,844)	75%	 82.3%
Hotel/ Room Excise	\$ 300,000	\$ 255,225	\$ (44,775)	75%	 85.1%
Boat & Other Excise	\$ 9,200	\$ 7,146	\$ (2,054)	75%	 77.7%
Cannabis Excise	\$ 1,089,462	\$ 883,629	\$ (205,833)	75%	 81.1%
Waste Disposal Facility Program	\$ 2,660,364	\$ 2,189,160	\$ (471,204)	75%	 82.3%
PILOT	\$ 274,189	\$ 27,398	\$ (246,791)	100%	 10.0%
Penalties & Interest	\$ 730,115	\$ 460,570	\$ (269,545)	75%	 63.1%
Fees	\$ 911,940	\$ 652,442	\$ (259,498)	75%	 71.5%
Rentals	\$ 189,000	\$ 147,548	\$ (41,452)	75%	 78.1%
Departmental Revenue	\$ 651,200	\$ 604,049	\$ (47,151)	75%	 92.8%
License & Permits	\$ 2,374,375	\$ 2,395,607	\$ 21,232	75%	 100.9%
Fines & Forefits	\$ 700,000	\$ 429,500	\$ (270,500)	75%	 61.4%
Investments	\$ 800,000	\$ 2,358,402	\$ 1,558,402	75%	 294.8%
Medicaid Reimbursement	\$ 700,000	\$ 502,458	\$ (197,542)	75%	 71.8%
*Misc Revenue		\$ 228,541	\$ 228,541	75%	 0.0%
Comm of MA Cherry Sheet	\$ 102,220,308	\$ 76,149,551	\$ (26,070,757)	75%	 74.5%
Wastewater Enterprise Fund	\$ 16,198,734	\$ 12,646,946	\$ (3,551,788)	75%	 78.1%
Water Enterprise Fund	\$ 14,343,546	\$ 10,885,929	\$ (3,457,617)	75%	 75.9%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,575,592	\$ 990,257	\$ (5,585,335)	17%	 15.1%
Total	\$ 292,922,828	\$ 216,728,597	\$ (76,194,231)	74%	 74.0%
<i>Estimated General Fund Revenue</i>	<i>\$ 262,380,548</i>	<i>\$ 193,195,723</i>	<i>\$ (69,184,825)</i>	<i>73%</i>	 <i>73.6%</i>
<i>Estimated Local Receipts</i>	<i>\$ 20,697,892</i>	<i>\$ 17,916,806</i>	<i>\$ (2,781,086)</i>	<i>77%</i>	 <i>86.6%</i>